

## Intracom Holdings Group reports EBT profits along with sales and EBITDA growth.

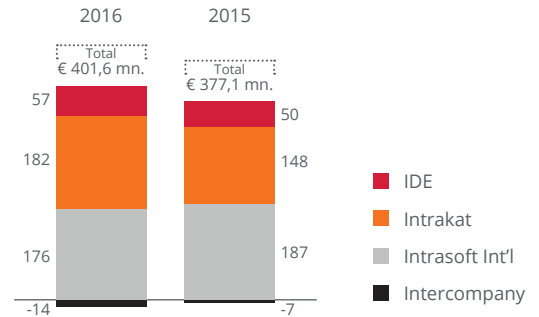
- **EBT of € 2,1 mn.** versus losses of € 7,7 mn. in 2015
- **EBITDA of € 27,8 mn.**, increased by 21% in comparison to 2015. Adjusted EBITDA at € 32,1 mn.
- **Sales growth of 6,5 %, consolidated turnover** of € 401,6mn., versus € 377,1 mn. in 2015.
- **New contracts signed: € 245 mn.**
- **Order Backlog as of 31/12/2016: € 641 mn.**

**Paiania, April 25th 2017** - Intracom Holdings (ATHEX: INTKA) announces financial results for 2016, according to IFRS.

Group Headline Figures	FY 2016	FY 2015
<b>Turnover</b>	€ 401,6 mn.	€ 377,1 mn.
EBITDA	€ 27,8 mn.	€ 23,0 mn.
EBIT	€ 15,7 mn.	€ 7,7 mn.
<b>EBT</b>	€ 2,1 mn.	- € 7,7 mn.
Taxes	- € 6,0 mn.	- € 4,0 mn.
<b>EAT</b>	- € 3,9 mn.	- € 11,7 mn.
Distributed to:		
- Equity holders of the Company	- € 2,3 mn.	- € 9,9 mn.
- Non-controlling Interest	- € 1,6 mn.	- € 1,8 mn.

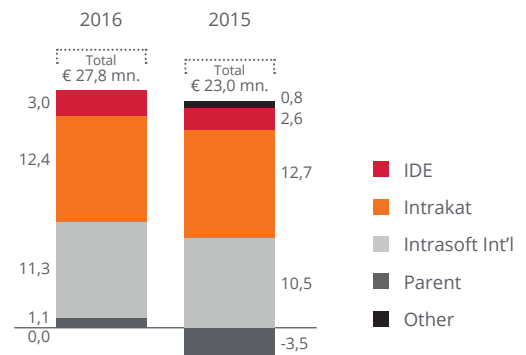
## Turnover

**Consolidated turnover** sums up to **€ 401,6 mn.**, increased by 6,5 % in comparison to € 377,1 mn. in 2015. INTRAKAT Group reported turnover of € 182,4 mn. and participated the most in consolidated sales (45,4%)



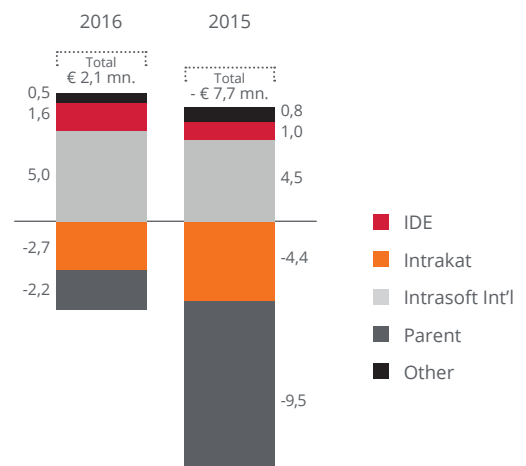
## EBITDA

Group EBITDA amounted to **€ 27,8 mn.**, versus € 23,0 mn. in 2015. (increase of 21%). Adjusted EBITDA, as per provision for Hellenic Competition Committee fine of € 4,3 mn imposed to INTRAKAT result, sums up to **€ 32,1 mn.**



## EBT

Group EBT reached € 2,1 mn. versus losses of € 7,7 mn. in 2015. All subsidiaries in EBT profitability in terms of adjusted figures.



### Intrakat

Intrakat Group, reported increase in sales by 24%. EBITDA amounted to € 12,4 mn., while, adjusted for the fine provision, rises to € 16,7 mn. Reported EBT of - € 2,7 mn. comprise apart from the provision of € 4,2 mn. impairment for financial assets of € 2,3 mn. Adjusted EBT sums up to € 3,8 mn.

New contracts signed in 2016 reached € 100 mn. and order backlog amounted to € 173 mn. On top of the above mentioned backlog, the Group is the winning bidder for new projects of € 404 mn. that are expected to be signed upon completion of the required procedures. INTRAKAT, already signed with FRAPORT GREECE SA two contracts of € 357 mn. worth for the regional airports project.

Intrakat Group	2016	2015
Turnover	€ 182,4 mn.	€ 147,6 mn.
EBITDA	€ 12,4 mn.	€ 12,7 mn.
Adjusted EBITDA	€ 16,7 mn.	
EBT	- € 2,7 mn.	- € 4,4 mn.

### Intrasoft International

Intrasoft International Group despite minor decrease in sales per 6,3%, reported EBITDA and EBT growth. Order Backlog at 31/12/2016 reaches € 367 mn., while new contracts signed in 2016 reached € 120 mn.

Intrasoft International – όμιλος	2016	2015
Turnover	€ 175,5 mn.	€ 187,3 mn.
EBITDA	€ 11,3 mn.	€ 10,5 mn.
EBT	€ 5,0 mn.	€ 4,5 mn.

### IDE

As already announced in H1 2016 press release, IDE (Intracom Defense Electronics) overperformed in H2, recovering the losses of the first semester. As in comparison to 2015, the company reported sales growth by 16%, increase in EBITDA from € 2,6 mn. to € 3,0 mn. and EBT of € 1,6 mn. versus € 1,0 mn. New contracts signed in 2016 reached € 24 mn., and order backlog amounted to € 101 mn.

IDE (Intracom Defense Electronics)	2016	2015
Turnover	€ 57,4 mn.	€ 49,7 mn.
EBITDA	€ 3,0 mn.	€ 2,6 mn.
EBT	€ 1,6 mn.	€ 1,0 mn.

---

Intracom Holdings – Parent Company	2016	2015
Turnover	€ 2,8 mn.	€ 3,4 mn.
EBITDA	€ 1,1 mn.	- € 3,5 mn.
EBT	- € 2,2 mn.	- € 9,5 mn.

## About Intracom Holdings

Founded in 1977, Intracom SA is listed on the Athens Stock Exchange since 1990. In December 2005 Intracom was transformed to a holding company under the name Intracom Holdings, being one of the largest multinational technology groups in South-Eastern Europe. The main core companies of the Group are: **Intrasoft International**: a leading European IT solutions and services group to governments, public organizations and private enterprises. **Intrakat**: one of the top five construction companies in Greece in advanced technology infrastructure, renewable energy, telecom, real estate and environmental projects. **IDE** (Intracom Defense Electronics): the leading defense electronics supplier in Greece. Intracom Holdings, as a group, has 2,343 employees, operates subsidiaries in 16 countries and its international activity extends to 70 countries. For more information please visit: [www.intracom.com](http://www.intracom.com)

## Media contact

Christina Geronicola, Corporate Communications Director, Intracom Holdings  
T: +30 210 667 4418, E: [christina.geronicola@intracom.com](mailto:christina.geronicola@intracom.com)